

Maharaja Agrasen Institute of Management Studies

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January 29th, 2025

Report on Coffee Conference

Department of Business Administration

Academic Year 2024-25

The Coffee Conference was organized by the Ratan Tata Club of Maharaja Agrasen Institute of Management Studies (MAIMS) as an exclusive One-on-One Interaction session with selected students. The session aimed to provide students with a more personalized networking opportunity, allowing them to engage in meaningful discussions with Mr. Sumeet Pahwa, a seasoned industry expert.

Speaker Profile: Mr. Sumeet Pahwa

Mr. Sumeet Pahwa is the **Head of Brand and Social Media at Tata Tele Business Services**. With vast experience in **brand management and digital marketing**, he has played a crucial role in **corporate branding strategies** and customer engagement. His **insights into marketing**, **industry trends**, **and career growth** were highly beneficial for the selected students.

Event Details

- Event Title: Coffee Conference One-on-One Industry Interaction
- Organizing Unit: Ratan Tata Club
- Institute Head: Prof. (Dr.) Rajni Malhotra Dhingra
- Event Coordinators: Dr. Anu Goyal, Dr. Arpita Manchanda and Dr. Charu Mohla
- Date: Wednesday, 29th January 2025
- Time: 11:30 AM 12:30 PM
- Venue: Conference Room, 9th Block
- Participants: Selected students from the BBA department

Objectives

The primary goals of the **Coffee Conference** were:

- To provide **selected students** with a more **interactive and personalized** learning experience.
- To allow students to discuss career aspirations, industry trends, and professional challenges in a focused setting.
- To facilitate networking opportunities between students and an industry expert.

Session Highlights

- Exclusive One-on-One Interaction with Mr. Sumeet Pahwa:
 - o Students had the chance to **ask personalized questions** about their career paths.
 - Discussions covered real-world business challenges, branding strategies, and skill development.
 - Mr. Pahwa shared advice on career growth, industry expectations, and practical job market insights.
- Industry Insights and Career Advice:
 - Mr. Pahwa provided guidance on industry demands, digital marketing trends, and corporate branding.
 - Students learned about the importance of networking, internships, and building industry-relevant skills.
 - Practical recommendations were shared on how to stay competitive in the evolving job market.

Key Takeaways

- The one-on-one format allowed for deeper engagement and direct mentorship.
- Students received personalized career advice and insights into industry trends.
- The session emphasized the significance of **developing relevant skills and professional networking**.

Recommendations and Future Scope

- More such exclusive interactive sessions should be conducted to enhance student engagement.
- Inviting industry leaders from diverse fields can provide a broader perspective.
- A **structured mentorship program** can be developed for students to connect with professionals regularly.

The Coffee Conference was a valuable and insightful session, offering students a unique opportunity to interact directly and personally with an industry expert. The initiative successfully provided career guidance, industry exposure, and practical learning experiences, making it a highly beneficial event for the selected students.

Convener Dr. Anu Goyal	Convener Dr. Arpita Manchanda	Co Convener Dr. Charu Mohla
BBA dept, MAIMS	BBA dept, MAIMS	BBA dept, MAIMS









