

END TERM EXAMINATION

SECOND SEMESTER [LLB] MAY 2018

Paper Code: BBALLB 114	Subject: Financial Management
(Batch 2014 Onwards)	
Time : 3 Hours	Maximum Marks :75
Note: Attempt any five questions. All questions carry equal marks.	

- Q1. "Financial management is concerned with three major decisions- investment decision, financing decision and dividend decision". Explain this statement highlighting the inter-relationship amongst these decisions.
- Q2. "The Financial Analyst should take into account time value of money to take objective decisions". Explain the statement with suitable illustrations.
- Q3. Discuss the method used for evaluating and ranking investment proposals. Make a comparative study of the 'internal rate of return approach' with the 'present value approach' in choosing a capital expenditure project.
- Q4. a) Explain the factors to be taken into account while making a capital investment decision.
b) The major objective of inventory management is "to minimize cash outflow for inventories". Explain how this is sought to be achieved.
- Q5. The value for two firms X and Y in accordance with the traditional theory are given below:

Particulars	X	Y
Expected Operating Income	Rs. 50,000	Rs. 50,000
Total cost of debt (Interest)	0	10,000
Net Income	50,000	40,000
Cost of equity	0.10	0.11
Market value of shares	5,00,000	3,60,000
Market value of debt	0	2,00,000
Total value of firm	5,00,000	5,60,000
Average cost of capital	0.10	0.09
Debt equity ratio	0	0.556

Compute the value for firms X and Y as per the MM thesis. Assume that

- i) Corporate income taxes do not exist, and
- ii) The equilibrium value of k_e (cost of equity) is 12.5%.

- Q6. Calculate operating leverage and financial leverage under situation A, B and C and Financial plans I, II and III respectively from the following information relating to the operation and capital structure of XYZ Co. Also find out the combinations of operating and financial leverages which give the highest value and the least value. How are these calculations useful to financial manager in a company?

P.T.O.

BBALLB-114
P/2

(Please write your Exam Roll No.)

Exam Roll No.

END TERM EXAMINATION

SECOND SEMESTER [BBA] MAY-2018

Paper Code: BBALLB-116

Subject: Organizational Behaviour

(Batch 2014 Onwards)

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions. All questions carry equal marks.

- Q1 What is organizational behavior (OB)? How can the field of OB contribute to both the effective functioning of organizations and to the well-being of individuals?
- Q2 (a) What are various steps in communication process?
(b) In what ways has rapidly advancing technology helped communication in organizations and in what ways has it been a hindrance?
- Q3 Define personality and describe its role in the study of organizational behaviour. Describe locus of control as a personality trait, influencing behaviour.
- Q4 What is a group and how do groups form? With help of examples, explain the concept of group shift.
- Q5 (a) What is change in an organization? What are its frequent causes?
(b) A company has recently purchased equipment that, when installed, will do the work of one hundred employees. The workforce of the company is very concerned and is threatening to take some kind of action. Assume that you are the HR manager of this company. What should you do to manage this change transition?
- Q6 Describe Maslow's need hierarchy theory. Suppose that you are a manager and find yourself with one group of subordinates who apparently seek higher-order need satisfactions at work, and another group that seems concerned only with lower-order needs. What would you do to motivate each group of subordinates? Why?
- Q7 With the help of examples, differentiate between:-
(a) Emotions and moods
(b) Classical and operant conditioning theory of learning
- Q8 Write short notes on **any two** of the following:-
(a) Managing diversity
(b) Organizational politics
(c) Attitude and values
(d) Contributing disciplines to the field of OB

P



END TERM EXAMINATION

SECOND SEMESTER [LLB] MAY-JUNE 2018

Paper Code: LLB 112

Subject: Techniques of Communication, Client Interviewing and Counseling
(Upto 2014 Batch)

Time : 3 Hours

Maximum Marks :75

Note: Attempt five questions in all including Q.No.1 of Part A which is compulsory. Select one question from each unit of part B.

PART A

(5X5= 25)

- Q1. Write Short Notes on:
- Levy's Model of Legal Reasoning
 - Law and Logic
 - Report Formation for Legal Professionals
 - Mooting for law students
 - Channels of Communication

PART B

UNIT - I

- Q2. What is a communication process? What obstructs the process of communication? (12.5)
- Q3. Define Communication. Explain the types of communication and the directions of Communication. (12.5)

UNIT II

- Q4. What do you understand by client interviewing in law? What ethical considerations should be kept in mind? Explain with examples. (12.5)
- Q5. Why is listening important in client interviewing? What kinds of questions are asked and why? (12.5)

UNIT III

- Q6. How is legal counseling different from general counseling? Mention and describe different approaches to counseling. (12.5)
- Q7) What are different types of counseling? What benefits law students derive from doing simulated exercises in client counseling? (12.5)

UNIT IV

- Q8) What is legal reasoning and what are its components? Which type of legal reasoning is best suited in law and why? (12.5)
- Q9) Evaluate the Aristotelian and Bodenheimer's understanding of Law and the present relevance of their reasoning. (12.5)

P

(Please write your Exam Roll No.)

Exam Roll No.

END TERM EXAMINATION

SECOND SEMESTER [LLB] MAY-JUNE 2018

Paper Code: BALLB-110

Subject: Political Science I

(Batch 2014-Onwards)

Time: 3 Hours

Maximum Marks: 75

Note: Attempt five questions in all including Q no.1 of Part A which is compulsory. Select one question from each unit of Part B.

PART-A

- Q1 Write short notes on the following: (5x5=25)
- Discuss the *Saptang* Theory of State.
 - Explain the important features of Marxism.
 - Discuss the importance of Judicial Review in a Democracy.
 - Write a note on types of duties of citizens in a democracy.
 - Discuss Plato's views on Justice.

PART-B

UNIT-I

- Q2 Discuss the aims and scope of Political Science as a discipline. (12.5)
- Q3 Critically discuss the Social Contract Theory of origin of state. (12.5)

UNIT-II

- Q4 Analyse the distinctions and similarities between classical and modern Liberalism. (12.5)
- Q5 Discuss the important features of Feminism as an ideology of equality. (12.5)

UNIT-III

- Q6 Discuss the importance of 'Separation of Powers' between the executive, legislature and judiciary in a democracy. (12.5)
- Q7 Enumerate the different types of legislature and explain their function. (12.5)

UNIT-IV

- Q8 Define the concept of Sovereignty and explain its various types in detail. (12.5)
- Q9 Discuss the important features of Nehruvian Socialism. (12.5)

P



END TERM EXAMINATION

SECOND SEMESTER [LLB] MAY-JUNE 2018

Paper Code: BA LLB 108

Subject: Sociology- II

(Batch: 2014 onwards)

Time : 3 Hours

Maximum Marks :75

Note: Attempt five questions in all including Q.No.1 of Part A which is compulsory. Select one question from each unit of part B.

PART A

Q1. Write Short Notes on:

(5X5= 25)

- Various forms and rules of Marriage.
- Define secularism and its distinguishing features.
- Differentiate between 'caste' and 'class'.
- Discuss Gender equality and neutrality in India.
- Discuss the problem faced by disabled?

PART B

UNIT -I

- Q2. What do you understand by 'Kinship'? Discuss various types of Kinship System prevalent in North and South India? (12.5)
- Q3. Define joint family? Explain some important features of joint family in India. Explain the reasons for changes occurring in the Indian Joint Family System. (12.5)

UNIT- II

- Q4. Write a critical note on problem of communalism and fundamentalism in Indian context. Give some suggestions to resolve and these issues. (12.5)
- Q5. What is the sociological significance of religious rites or rituals? Explain the functions of these rites and rituals in society. (12.5)

UNIT-III

- Q6. Discuss caste system as basic principle of social stratification in Indian society. Discuss the contemporary changes and the reasons for these changes. (12.5)
- Q7. Describe Sanskritization as an important process of social change. Does it really lead to perceptible change in caste based social hierarchy? What ways would you suggest to remove the casteism in India? (12.5)

UNIT-IV

- Q8. Critically analyze the problems of women and children. Discuss various government polices to bring about positive changes in their condition in terms of legal provisions? (12.5)
- Q9. What is sexual violence against women and children? Discuss its various Myths and Realities. (12.5)

P

(Please write your Exam Roll No.)

Exam Roll No.

END TERM EXAMINATION

SECOND SEMESTER [BBALLB] MAY- 2018

Paper Code: BBALLB 118

Subject: Marketing Management

Time : 3 Hours

Maximum Marks :75

Note: Attempt any five questions. All questions carry equal marks.

- Q1. a) "Marketing Environment impacts marketing strategies". Discuss.
b) Discuss the relative importance of all environmental forces affecting the marketing strategy of a firm.
- Q2. What is the difference between consumer buying behaviour and Industrial buying behaviour? Enumerate the various stages of consumer buying decision process.
- Q3. Discuss the major marketing segmentation variable for air purifier with relevant examples.
- Q4. "Different pricing strategies are used by the companies, depending on their own unique marketing goals and objectives". Critically evaluate.
- Q5. Explain the concept of Product Life Cycle. Suggest appropriate marketing strategy for each stage with examples.
- Q6. 'Advertisement and Sales Promotions are inevitable in marketing'. Evaluate with suitable examples.
- Q7. Explain the importance of Channel Intermediaries. What are the various factors which must be considered while making Channel Selection?
- Q8. Write short notes on the following:
a) Digital Marketing
b) Rural Marketing
c) Green Marketing

P



END TERM EXAMINATION

SECOND SEMESTER [LLB] MAY-JUNE 2018

Paper Code: LLB 102

Subject: History II (Legal History)

Time : 3 Hours

Maximum Marks :75

Note: Attempt any five questions including Q.No.1 of Part A which is compulsory. Select one question from each unit of part B.

PART A

- Q1. Write Short Notes on: (5X5= 25)
- Early Judicial Administration in Bombay (1684-1726)
 - Lex Loci Act
 - Aims of Legal Education
 - Case of Raja Nand Kumar
 - Indian Councils Act of 1892

PART B

UNIT - I

- Q2. Elucidate the main features of Warren Hasting's Judicial Plan of 1772. How far was he successful in providing the Mofussil area with a viable Adalat System. (12.5)
- Q3. Critically evaluate the provisions of the Regulating Act of 1772. (12.5)

UNIT- II

- Q4. Trace the development of Hindu and Muslim personal law during the British period. (12.5)
- Q5. Evaluate the reasons for the codification of law in India. Discuss the provisions of the Charter Act of 1833. (12.5)

UNIT- III

- Q6. Trace the features of Law Reporting from 1773 to 1950. (12.5)
- Q7) Trace the history of the growth of legal profession in colonial India. (12.5)

UNIT -IV

- Q8) Explain the provisions of the Government of India Act, 1919. What were the reasons for the failure of Dyarchy? (12.5)
- Q9) "The federal system which the Act of 1935 aimed to establish was perhaps the most complex ever known in the history of federalism." Discuss (12.5)

P